



PRESS INFORMATION

LEGRAND ACQUIRES HEALTHCARE & ASSISTED LIVING SPECIALIST

Leading electrical manufacturer, Legrand, is to enter the UK assisted living and healthcare sectors for the first time following the acquisition of North East based manufacturer, Tynetec. The move is a landmark in Legrand's acquisition strategy designed to help the company capture a share of this growing sector.

Explains Tony Greig, chief executive of Legrand Electric Ltd: "This acquisition builds on our UK electrical and mechanical capabilities by adding a strong and integrated electronic and services adjunct.

"The creation of a fourth business unit dedicated to healthcare and assisted living complements our existing Wiring Device, Power Distribution and Cable Management offerings. It will open up opportunities to add products from Legrand's portfolio to Tynetec's advanced range of warden call systems, telecare and telehealth solutions and access control systems, along with Tynetec's Aid Call wireless nurse call systems.

"Investment in product development is one of our four core values, with both Legrand and Tynetec investing around 5% of sales in R&D annually. This acquisition will also enable us to exploit synergies between Tynetec's electronic products and our own electrical offerings, leveraging Tynetec's expertise to address both the Government's legislative agenda and the needs of an ageing population with technology that will allow people to remain in their homes longer and more safely in the latter stages of their lives."

Established 34 years ago, Tynetec has two manufacturing sites in Blyth, Northumberland, complementing Legrand's manufacturing capabilities in the North East. The company's Aid Call nurse call business also has offices in Newton Abbott, Devon, and Tynetec provides UK-wide supply, installation, service and maintenance for its products through its national network of approved partners.

Tynetec also manufactures the Aid Call wireless nurse call system, a cost effective solution in all types of healthcare establishments.

Tynetec's assisted living range includes the Advent XT Warden Call system and the Reach personal alarm system, enabling the elderly, disabled and vulnerable to quickly and securely call for assistance using an integrated pull cord or Touch personal pendant.

As communication infrastructures evolve, so to do the telecare products and services and the new Tynetec Reach plus GSM system ensures that those who don't have a fixed phone line can also benefit from the security of such assisted living technology.

Comments managing director of Tynetec, Steve Cornfield. "Legrand is a market leader with a reputation for quality and innovation, which makes it ideally placed to support the further development of Tynetec whilst ensuring that we continue to provide the excellent service and products our customer have come to expect.

"We are proud to be a British manufacturer and becoming part of a much larger company that also manufactures in the UK will help us build on that heritage while contributing to Legrand's continuing success."

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